



IFB ADDENDUM No. 1	
IFB No.	23-006
IFB TITLE:	Provision of Various Wastewater Treatment Chemicals
ISSUE DATE:	May 12, 2023

**To all potential offerors:**

This Addendum is being issued to amend and or clarify certain information contained in the above named IFB. All information contained herein is binding on all Bidders who respond to this IFB. The following are changes and or modifications:

1. An optional pre-bid meeting was held on April 27, 2023 at 10:00am to allow potential Bidders to ask questions and familiarize themselves with unloading sites. List of attendees is attached.
2. Bid form has been revised to correct estimated quantities and remove “straight truck” requirement.
3. IFB pg 18, section 4 #5 Price adjustment date is changed to 4/30/2024 (after the initial 12 months); price adjustment factor is clarified to be PPI Series ID **WPU06** “Chemicals and allied products, not seasonally adjusted”. Data can be retrieved at <https://beta.bls.gov/dataViewer/view/timeseries/WPU06>
4. The questions from potential Bidders and AlexRenew responses are included below.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**

**Acknowledgement**

Name of the Firm:
Signature/Title:
Date:

**IFB No. 23-006**  
**PROVISION OF CHEMICALS AND POLYMER**  
**AlexRenew's Answers to the Questions Received**

	<b>QUESTIONS</b>	<b>ANSWERS</b>
	<b>CONTRACT TERM</b>	
1	May I please get clarity on the contract period? One area states up to three years, and in another area it states five.	The Contract(s) awarded as result of this solicitation will be for a five (5) year period. Corrected bid form is attached to this Addendum.
	<b>CONTRACT PRICING &amp; PRICE ADJUSTMENTS</b>	
2	Is the coop purchasing agreement for MAPT required? If so, can pricing adjustments be made to other entities? Pricing adjustments would be made for freight costs.	No, it is not a requirement. Your firm can decide whether or not to extend pricing offered to AlexRenew to other jurisdictions. Pricing adjustments to other entities will depend on their policies about accepting delivery surcharges.
3	pg 18, section4 #5 - bid has price firm thru 4/30/25, would you be open to firm thru 4/30/24	Price adjustment date is changes to 4/30/2024.
4	pg 18, section 4 #5 - price adjustments allowed via PPI "chemical manufacturers", I was not able to find that specific one? Could different PPI index be identified for use?	See clarification in bullet point 3 of the Addendum.
	<b>QUANTITIES</b>	
5	Is the volume of 950 tons for the alum in wet or dry tons?	Dry tons.
6	What is the estimated delivery quantity for Aluminum Sulfate? Will you be receiving full truck loads or is there a possibility of less than full truckload quantities?	Sizes of deliveries received are below: Hypo: 5200 gallons Caustic: 3500 gallons Ferric: Between 4000 and 4700 gallons Alum: 4300 gallons Methanol: Between 7600 and 8100 gallons
7	Is the annual estimated quantity 750 tons or 900 tons?	The quantities on the Bid Form has been reconciled with the quantities in the Scope of Work. Revised Bid Form is attached to this addendum.
	<b>DELIVERY</b>	
8	Will a straight truck be required to deliver Liquid Aluminum Sulfate?	Articulating trucks could make deliveries, but the turnaround space is tight. Straight trucks NOT required.
	<b>CURRENT CONTRACTS</b>	
9	Who is the current supplier for the Liquid Aluminum Sulfate?	Univar USA Inc.

10	Can we please get the previous bid tab results of the products listed on the bid above?	Current pricing paid by AlexRenew is Attached to this addendum.
	<b>TESTING REQUIREMENTS</b>	
11	Regarding the polymer testing, will you please confirm if the polymer currently in use will need to be both bench and machine tested?	Only Jar testing will be required prior to bid closing. The low apparent bidder will be required to perform machine testing of their proposed product after receiving Notice of Intent to Award.
12	On page 19, E. Additional Services - Will these services be required for all products being bid or just the polymers?	This requirement will be applicable to all products. Product evaluation for polymers will be required to be performed twice annually and all other product will be required to be performed once a year.
13	Regarding the polymer testing, can you please provide some clarity on this? The bid states that bidders shall schedule jar testing for 2 and machine testing for 1 polymer – does this mean you can only jar test two different products? We typically test multiple products before we determine which product we will select for full scale machine testing.	AlexRenew is removing the limit of the products that can be jar tested. The number of polymers to be jar tested is up to the Bidder. Only one product, chosen by the low apparent Bidder after jar testing, will be machine tested; machine testing will be held after the Bid Due date.
14	Regarding the polymer testing timeline, the bid states that this must be scheduled at least 15 days prior to the deadline for bids – does this mean BOTH jar testing and machine testing must be completed 15 days before the bid opens? Can we schedule the jar testing within this window, and the machine testing outside this window?	See answer above
	<b>ADMINISTRATIVE</b>	
15	Is AlexRenew requesting invoicing to be done on a monthly basis? Or can an invoice be sent for each individual delivery?	Invoices must be sent monthly; however, AlexRenew will accept a batch of invoices for individual shipments sent as one monthly transmittal.
16	pg 14, C. #1 some vendors are using online order systems which Alex Renew has accepted to use. I might suggest additional wording "Alex Renew will send out a monthly calendar for delivery schedules of each specific product, unless Contractor and Contract Manager determine alternative ordering method	AlexRenew will accept using online ordering systems provided by the supplier.
17	Can we be provided the bidders list for this bid? Who received the bid documents?	Bid was posted to eVA and AlexRenew site and are publicly accessible.

**REVISED ATTACHMENT A – BID FORM  
INVITATION FOR BID (IFB) NUMBER 23-006**

THE FULL LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENT(S) REQUIRED BY THE SOLICITATION TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED ADDENDA, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BY A PERSON AUTHORIZED TO LEGALLY AND CONTRACTUALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED.

<b>SUBMITTED BY:</b> (Legal name of bidder company and any DBAs)	
<b>FORMER COMPANY NAMES:</b> (Insert all other names that this entity has been known by in the past twenty (20) years)	
<b>NAME AND TITLE OF PERSON COMPLETING THIS BID FORM:</b>	
<b>AGE OF THE ENTITY:</b> How many years this entity has been in business under the current name?	
<b>PRINCIPAL PLACE OF BUSINESS:</b>	
<b>LOCAL OFFICE ADDRESS /MAILING ADDRESS:</b>	
<b>TELEPHONE NO.</b>	<b>FAX NO.</b>
<b>CORPORATE WEBSITE</b>	
<b>FORM OF ORGANIZATION:</b> _____CORPORATION; _____GENERAL PARTNERSHIP; _____UNINCORPORATED ASSOCIATION; _____LIMITED LIABILITY COMPANY; _____LIMITED PARTNERSHIP; _____SOLE PROPRIETORSHIP	
WHERE THE ENTITY WAS FORMED: (INSERT NAME OF STATE) _____	
<b>IDENTIFICATION NO. ISSUED TO THE FIRM BY SCC:</b>	
If Bidder is exempt from the SCC authorization requirement, then it shall include a statement on the entity's letterhead with its application certifying their exemption from this requirement.	
<b>BIDDER'S STATUS PLEASE INITIAL ONE:</b> _____MINORITY OWNED; _____WOMAN OWNED; _____NEITHER	
<b>NOTE:</b> If the answers to any questions below are yes, use additional pages to provide detailed description of the situation and or provide full documentation	

**DEBARMENT, DISQUALIFICATION AND OR SUSPENSION:**

Is the entity or any of its principals are currently debarred, suspended, or disqualified from submitting bids and proposals to AlexRenew, or any other state, local, or federal entities in the last five (5) years?

\_\_\_\_\_ YES; \_\_\_\_\_ NO

**CLAIMS/FINAL RESOLUTION/JUDGMENTS**

Have any of the following actions occurred on, or in conjunction with, any project(s) performed by the Bidder, any affiliate, or their officers, partners or directors in the last five (5) years? ("Legal Actions" shall include civil or criminal litigation, administrative; Proceedings, indictments, arbitrations or the like).

\_\_\_\_\_ YES; \_\_\_\_\_ NO

**TERMINATION/FAILURE TO COMPLETE**

Has the Bidder ever been terminated for work awarded to it in the last five (5) years? This includes termination for default (or cause) or for the convenience of the Owner? Has Bidder for any other reason failed to complete a project

\_\_\_\_\_ YES; \_\_\_\_\_ NO

**BREACH, DEFAULT, DEBARRED:**

Within the last five (5) years, has Bidder been disqualified, removed, or otherwise declared in material breach or default of any contract by a public agency, or debarred from participating in the IFB process for any contract? If yes, please explain the circumstances.

\_\_\_\_\_ YES; \_\_\_\_\_ NO

**RELEASE FROM CONTRACT APPLICATION, BID, OR AWARD:**

Has the Bidder filed a request to be released from an application, bid, selection, or award of any contract within the last five (5) years? If yes, please explain the circumstances.

\_\_\_\_\_ YES; \_\_\_\_\_ NO

**FAILURE TO EXECUTE A CONTRACT:**

Within the last five (5) years, has the Bidder ever been selected for award or awarded a contract in which the entity failed to execute the contract? This would include: the entity not signing the contract document(s); an inability of the Bidder to obtain insurance requirements; or failure of the company to submit required forms and attestations. If yes, please explain the circumstances.

\_\_\_\_\_ YES; \_\_\_\_\_ NO

**BANKRUPTCY:**

Has the Bidder filed for bankruptcy in the last seven (7) years or is your firm currently the debtor in a bankruptcy case? If yes, please explain the circumstances.

\_\_\_\_\_ YES; \_\_\_\_\_ NO

**CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES**

Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to the Sample Agreement for further details).

\_\_\_\_\_

**TRADE SECRETS OR PROPRIETARY INFORMATION:**

Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, the Bidder must identify the data and materials need such protection prior to submission of such data and material, and state the reasons why protection is necessary. Please mark one:

( ) **Yes**, the Bid I have submitted **does** contain trade secrets and/or proprietary information.      ( ) **No**, the Bid I have submitted **does not** contain any trade secrets and/or proprietary information.

**If Yes**, you must clearly identify below the exact data or other materials to be protected and list all applicable page numbers of the Application containing such data or materials:

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**STATE THE SPECIFIC REASON(S) WHY PROTECTION IS NECESSARY:**

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**NOTE:** If you fail to identify the data or other materials to be protected and state the reasons why such protection is necessary in the space provided above, you have not invoked the protection; accordingly, and effectively the bid will be open for public inspection consistent with applicable law.

**CERTIFICATION OF NON-COLLUSION:**

The undersigned certifies that this Bid is not the result of, or affected by, any act of collusion with another person (as defined in Code of Virginia Section 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia §18.2-498.1 et seq.).

**CONFLICT OF INTEREST:**

The undersigned certifies and warrants that to the best of its knowledge and belief and except as otherwise disclosed, it does not have any organizational conflict of interest, which is defined as a situation in which the nature or work under the contract and the bidder's organizational, financial, contractual, or other interests are such that award of the contract may result in the bidder receiving an unfair competitive advantage, or the bidder's objectivity in performing the work may be impaired. The bidder agrees that if after being awarded it discovers an organizational conflict of interest with respect to the award, it shall make an immediate and full disclosure in writing to AlexRenew which shall include a description of the action which the bidder has taken or intends to take to eliminate or neutralize the conflict.

**INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID (I.E. PROJECT MANAGER):**

**NAME (PRINTED):** \_\_\_\_\_ **TITLE:** \_\_\_\_\_

**E-MAIL ADDRESS:** \_\_\_\_\_ **TEL. NO.:** \_\_\_\_\_

[continued on the next page]

## BID FORM (continued)

Provision of all labor, material, equipment, and all things necessary provision of various wastewater chemicals per the terms and condition contained herein for five (5) year period. **Bidders shall provide information as listed below, failure to provide such information will deem a bidder nonresponsive.**

**BIDDER COMPANY NAME:** \_\_\_\_\_

N o.	ITEM DESCRIPTION	UOM	EST. QTY	COST PER UNIT (\$)	EXTENDED COST (\$)
1	METHANOL (METHYL ALCOHOL) – DELIVERED TO 1500 Eisenhower Avenue, Building M, Alexandria, VA 22314	GALLON S	350,000	\$	\$
2	FERRIC CHLORIDE, GRADE 2 LIQUID - DELIVERED TO 1500 EISENHOWER AVENUE, BUILDING L, ALEXANDRIA, VA 22314	TONS	900	\$	\$
3	LIQUID ALUMINUM SULFATE - DELIVERED TO 1500 EISENHOWER AVENUE, BUILDING L, ALEXANDRIA, VA 22314	TONS	950	\$	\$
4	DRY POLYMER- DELIVERED TO 1500 EISENHOWER AVENUE, BUILDING L, ALEXANDRIA, VA 22314	LBS.	320,000	\$	\$
5	SODIUM HYPOCHLORITE - DELIVERED TO 1500 EISENHOWER AVENUE, BUILDING L, ALEXANDRIA, VA 22314	GALLON S	75,000	\$	\$
6	CAUSTIC SODA - DELIVERED TO 1500 EISENHOWER AVENUE, BUILDING L, ALEXANDRIA, VA 22314	TONS	145	\$	\$
<b>OPTIONAL ITEMS/SERVICES AS REQUESTED BY ALEXRENEW:</b>					
7	ASSISTANCE WITH PRODUCT EVALUATION TO ACHIEVE MAXIMUM EFFICIENCY AND QUALITY IN THE PROCESS (TWICE ANNUALLY) – FOR POLYMERS	LS	1	\$	\$
8	ASSISTANCE WITH PRODUCT EVALUATION TO ACHIEVE MAXIMUM EFFICIENCY AND QUALITY IN THE PROCESS (ONCE ANNUALLY) – FOR ALL OTHER CHEMICALS <span style="color: red;">(OPTIONAL)</span>	LS	1	\$	\$
<b>The following items need to be addressed and requested information shall accompany bid:</b>					
Did you attach Safety Data Sheet (SDS ) showing CAS numbers for product bid?		Yes		No	
		Comments:			
How long your firm has been engaged in providing required Products:					
Attach a copy of your firm's safety policies as a separate document					

**INVITATION FOR BID (IFB) NUMBER 23-006  
 BID FORM (continued)**

**BIDDER COMPANY NAME:** \_\_\_\_\_

Name and address of Awarding Entity:			
Contact Person:	Name	Email	Phone
Name and address of Awarding Entity:			
Contact Person:	Name	Email	Phone
Name and address of Awarding Entity:			
Contact Person:	Name	Email	Phone
Name and address of Awarding Entity:			
Contact Person:	Name	Email	Phone



**INVITATION FOR BID (IFB) NUMBER 23-006  
BID FORM (continued)**

The undersigned swears or affirms under the penalty of perjury and upon personal knowledge that the contents of the Bid Form are true and correct.

The undersigned swears or affirms under the penalty of perjury that the Bidder, its agents, servants, and/or employees, to the best of his/her knowledge and belief, have not in any way colluded with anyone for and on behalf of the Bidder an unfair advantage over others, nor have they colluded with anyone for and on behalf of the Bidder, or themselves, to gain any favoritism in the award of any contract resulting from this bids.

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**NAME OF AND TITLE BIDDER'S REPRESENTATIVE**

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**SIGNATURE OF BIDDER'S REPRESENTATIVE**



### Cooperative Rider Clause

The Mid-Atlantic Purchasing Team (MAPT) is the agreement between the Metropolitan Washington Council of Governments ("MWCOCG") and the Baltimore Metropolitan Council ("BMC") to aggregate the public entity and non-profit purchasing volumes in the Maryland, Virginia and Washington, D.C. region ("region").

#### Format

A lead agency format is used to accomplish this work. The Lead Agency in this procurement and has included this MAPT Cooperative Rider Clause in this solicitation indicating its willingness to allow other public entities to participate pursuant to the following Terms and Conditions:

1. Terms
  - 1.1 Participating entities, through their use of the Cooperative Rider Clause, agree to the terms and conditions of the resulting contract to the extent that they can be reasonably applied to the participating entity.
  - 1.2 Participating entities may also negotiate additional terms and conditions specific to their local requirements upon mutual agreement between the parties.
2. Other Conditions - Contract and Reporting
  - 2.1 The contract resulting from this solicitation shall be governed by and "construed in accordance with the laws of the State/jurisdiction in which the participating entity officially is located;
  - 2.2 To provide to MWCOCG and/or BMC contract usage reporting information, including but not limited to quantity, unit pricing and total volume of sales by entity, as well reporting other participating entities added on the contract, on demand and without further approval of contract participants;
  - 2.3 Contract obligations rest solely with the participating entities only;
  - 2.4 Significant changes in total contract value may result in further negotiations of contract pricing with the lead agency and participating entities.

In pricing and other conditions, vendors are urged to consider the broad reach and appeal of MAPT with public and non-profit entities in this region.

A list of the participating members of the Mid-Atlantic Purchasing Team can be found at the following web links [www.mwcog.org/purchasing-and-bids/cooperative-purchasing/member-links/](http://www.mwcog.org/purchasing-and-bids/cooperative-purchasing/member-links/) and <http://www.baltometro.org/our-work/cooperative-purchasing/brcpc-representatives>

**INSURANCE CHECKLIST**

CERTIFICATE OF INSURANCE MUST SHOW ALL COVERAGE AND ENDORSEMENTS INDICATED BY "X"

COVERAGES REQUIRED		LIMITS (FIGURES DENOTE MINIMUMS)
X	<b>1</b> WORKERS' COMPENSATION	STATUTORY LIMITS OF VIRGINIA
	<b>2</b> EMPLOYER'S LIABILITY	\$100,000 ACCIDENT, \$100,000 DISEASE, \$500,000 DISEASE POLICY LIMIT
X	<b>3</b> COMMERCIAL GENERAL LIABILITY(CGL)	\$2,000,000 CSL BI/PD EACH OCCURRENCE, \$1 MILLION ANNUAL AGGREGATE
X	<b>4</b> PREMISES/OPERATIONS	\$500,000 CSL BI/PD EACH OCCURRENCE MILLION ANNUAL AGGREGATE
X	<b>5</b> AUTOMOBILE LIABILITY	\$1 MILLION BI/PD EACH ACCIDENT, UNINSURED MOTORIST
X	<b>6</b> OWNED/HIRED/NON-OWNED VEHICLES	\$1 MILLION BI/PD EACH ACCIDENT, UNINSURED MOTORIST
X	<b>7</b> INDEPENDENT CONTRACTORS	\$500,000 CSL BI/PD EACH OCCURRENCE, \$1 MILLION ANNUAL AGGREGATE
	<b>8</b> PRODUCTS LIABILITY	\$500,000 CSL BI/PD EACH OCCURRENCE, \$1 MILLION ANNUAL AGGREGATE
X	<b>9</b> COMPLETED OPERATIONS	\$500,000 CSL BI/PD EACH OCCURRENCE, \$1 MILLION ANNUAL AGGREGATE
X	<b>10</b> CONTRACTUAL LIABILITY (MUST BE SHOWN ON CERTIFICATE)	\$500,000 CSL BI/PD EACH OCCURRENCE
	<b>11</b> PERSONAL AND ADVERTISING INJURY LIABILITY	\$1 MILLION EA. OFFENSE, \$1 MILLION ANNUAL AGGREGATE
X	<b>12</b> UMBRELLA LIABILITY	\$ 2 MILLION BODILY INJURY, PROPERTY DAMAGE AND PERSONAL INJURY
X	<b>13</b> PER PROJECT AGGREGATE	\$1 MILLION PER OCCURRENCE/CLAIM
	<b>14</b> PROFESSIONAL LIABILITY	
	<b>A</b> ARCHITECTS AND ENGINEERS	\$1 MILLION PER OCCURRENCE/CLAIM
	<b>B</b> ASBESTOS REMOVAL LIABILITY	\$2 MILLION PER OCCURRENCE/CLAIM
	<b>C</b> MEDICAL MALPRACTICE	\$1 MILLION PER OCCURRENCE/CLAIM
	<b>D</b> MEDICAL PROFESSIONAL LIABILITY	\$1 MILLION PER OCCURRENCE/CLAIM
	<b>15</b> MISCELLANEOUS E&O	\$1 MILLION PER OCCURRENCE/CLAIM
	<b>16</b> MOTOR CARRIER ACT END. (MCS-90)	\$1 MILLION BI/PD EACH ACCIDENT, UNINSURED MOTORIST
X	<b>17</b> MOTOR CARGO INSURANCE	MILLION BI/PD EACH ACCIDENT
	<b>18</b> GARAGE LIABILITY	\$1 MILLION BODILY INJURY, PROPERTY DAMAGE PER OCCURRENCE
	<b>19</b> GARAGE KEEPERS LIABILITY	\$500,000 COMPREHENSIVE, \$500,000 COLLISION
	<b>20</b> INLAND MARINE-BAILLIE'S INSURANCE	\$
	<b>21</b> MOVING AND RIGGING FLOATER	ENDORSEMENT TO CGL
	<b>22</b> DISHONESTY BOND	\$
	<b>23</b> BUILDER'S RISK	PROVIDE COVERAGE IN THE FULL AMOUNT OF CONTRACT
	<b>24</b> XCU COVERAGE	ENDORSEMENT TO CGL
	<b>25</b> USL&H	FEDERAL STATUTORY LIMITS
X	<b>26</b> CARRIER RATING SHALL BE BEST'S RATING OF A-VII OR BETTER OR ITS EQUIVALENT	
X	<b>27</b> NOTICE OF CANCELLATION, NONRENEWAL OR MATERIAL CHANGE IN COVERAGE SHALL BE PROVIDED TO ALEXRENEW AT LEAST 30 DAYS PRIOR TO ACTION	
X	<b>28</b> ALEXRENEW SHALL BE AN ADDITIONAL INSURED ON ALL POLICIES EXCEPT WORKERS COMPENSATION, PROFESSIONAL LIABILITY, AND AUTOMOBILE LIABILITY	
X	<b>29</b> CERTIFICATE OF INSURANCE SHALL SHOW SOLICITATION NUMBER AND TITLE	

**INSURANCE AGENT'S STATEMENT:**

I have reviewed the above requirements with the bidder named below and have advised the bidder of required coverages not provided through this agency.

AGENCY NAME: \_\_\_\_\_ AUTH. SIGNATURE: \_\_\_\_\_

**BIDDER'S STATEMENT:**

If awarded the Contract, I will comply with contract insurance requirements.

BIDDER'S NAME: \_\_\_\_\_ AUTH. SIGNATURE: \_\_\_\_\_

Exhibit 1 to Addendum A  
CURRENT (2023) CONTRACT PRICES FOR CHEMICAL ACQUISITION

No.	ITEM DESCRIPTION	UOM	COST PER UNIT (\$)	Supplier
1	METHANOL (METHYL ALCOHOL)	GALLONS	\$ 1.68	Colonial Chemical Solutions
2	FERRIC CHLORIDE, GRADE 2 LIQUID	TONS	\$ 1,112.47	Kemira
3	LIQUID ALUMINUM SULFATE	TONS	\$ 494	Univar
4	DRY POLYMER	LBS.	\$ 2.25	Polydyne
5	SODIUM HYPOCHLORITE	GALLONS	\$ 1.65	Kuehne
6	CAUSTIC	TONS	\$ 1,035	Univar

Provision of Wastewater Chemicals and Polymer

Optional Pre-bid Meeting sign-in sheet

April 27, 2023 - 10:00AM

#	Attendee's Name	Firm	E-mail	Phone
1	Michael Crea	Univar Solutions	michael.crea@univarsolutions.com	804-219-6417
2	Maura Higgins-Haas	PS Technologies	mhiggins@pschemicals.com	313-402-8796
3	Michelle Paulin	Kemira	michelle.paulin@kemira.com	302-438-9893
4	Monica Oristian	Alex Renew	monica.oristian@alexrenew.com	703-307-0815
5	Paul Cunniff	Alex Renew	pcunniff@alexrenew.com	703-307-6825
6	IGOR SCHERBAKOV	Alex Renew	ischerbakov@alexrenew.com	703-721-3500
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